

WHAT MATTERS MINISTRIES AND  
MISSIONS, INC.

FINANCIAL STATEMENTS

Including Independent Auditors' Report

As of and for the year ended

December 31, 2018

WHAT MATTERS MINISTRIES AND  
MISSIONS, INC.

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
What Matters Ministries and Missions, Inc.  
Colorado Springs, Colorado

**Report on the Financial Statements**

I have audited the accompanying financial statements of What Matters Ministries and Missions, Inc. ("the Organization") which comprise of the statement of financial position as of December 31, 2018 and the related statement of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

**Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

**Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Charles P. Benedict, CPA*  
Upland, Ca  
October 8, 2019

WHAT MATTERS MINISTRIES AND MISSIONS, INC.

STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2018

ASSETS

CURRENT ASSETS

Cash	\$	148,762
Accounts Receivable		-

Total current assets	\$	148,762
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PROPERTY AND EQUIPMENT - NET

19,231

Total assets	\$	167,993
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LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accrued expenses	\$	31,407
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Total current liabilities	\$	31,407
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NET ASSETS - UNRESTRICTED

136,586

TOTAL LIABILITIES AND NET ASSETS	\$	167,993
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The accompanying notes are an integral part of the financial statements.

WHAT MATTERS MINISTRIES, INC.

STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2018

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
<b>SUPPORT AND REVENUES</b>			
Contribution Income	\$ 1,467,613	\$ -	\$ 1,467,613
Orphan Partner Income	831,082	-	831,082
Honorarium Income	4,000	-	4,000
Sales Revenue	85,509	-	85,509
Net assets released from restrictions			
Expiration of time restrictions	-	-	-
Total revenues and reclassifications	<u>2,388,204</u>	<u>-</u>	<u>2,388,204</u>
<b>EXPENSES</b>			
Program Services	2,130,089	-	2,130,089
General and Administrative	286,114	-	286,114
Fundraising Activities	116,730	-	116,730
Total expenses	<u>2,532,933</u>	<u>-</u>	<u>2,532,933</u>
<b>CHANGE IN NET ASSETS</b>	(144,729)	-	(144,729)
<b>NET ASSETS AS OF BEGINNING OF YEAR</b>	<u>281,315</u>	<u>-</u>	<u>281,315</u>
<b>NET ASSETS AS OF END OF YEAR</b>	<u>\$ 136,586</u>	<u>\$ -</u>	<u>\$ 136,586</u>

The accompanying notes are an integral part of the financial statements.

WHAT MATTERS MINISTRIES, INC.

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2018

	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising Activities</u>	<u>Total</u>
Bank and merchant fees	\$ -	\$ 26,121	\$ -	\$ 26,121
Contract labor	4,866	-	-	4,866
Depreciation expense	-	288	-	288
Dues and subscriptions	7,129	3,565	1,188	11,882
Gifts	24,983	-	-	24,983
Insurance	-	12,200	-	12,200
Interest	-	2,248	-	2,248
Legal and professional fees	148	-	-	148
Meals and Entertainment	3,207	23,813.00	-	27,020
Travel	137,768	-	34,442	172,210
Ministry programs	1,472,755	-	-	1,472,755
Miscellaneous	-	5,020	-	5,020
Office expenses	5,186	3,146	-	8,332
Postage and shipping	-	7,118	10,678	17,796
Printing	-	2,701	2,702	5,403
Rent	-	23,801	-	23,801
Salaries	445,025	127,150	63,575	635,750
Payroll taxes	28,384	8,110	4,054	40,548
Payroll service fees	638	182	91	911
Supplies	-	28,095	-	28,095
Telephone and internet	-	11,612	-	11,612
Utilities	-	944	-	944
Total Operating Expenses	<u>\$ 2,130,089</u>	<u>\$ 286,114</u>	<u>\$ 116,730</u>	<u>\$ 2,532,933</u>

The accompanying notes are an integral part of the financial statements.

**WHAT MATTERS MINISTRIES, INC.**

**STATEMENT OF CASH FLOWS**

**YEAR ENDED DECEMBER 31, 2018**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Decrease in total net assets	\$ (144,729)
Adjustments to reconcile change in total net assets to net cash used by operating activities:	
Depreciation	288
Changes in assets and liabilities:	
Decrease in accounts receivable	4,877
Increase in accrued expenses	8,419
Total adjustments	<u>13,584</u>
Net cash used by operating activities	<u>(131,145)</u>
<b>NET DECREASE IN CASH</b>	<u>(131,145)</u>
<b>CASH AT BEGINNING OF YEAR</b>	<u>279,907</u>
<b>CASH AT END OF YEAR</b>	<u><u>\$ 148,762</u></u>
Supplemental disclosure of cash flow information:	
Cash paid during year for interest	<u><u>\$ 2,248</u></u>

The accompanying notes are an integral part of the financial statements.

**WHAT MATTERS MINISTRIES AND  
MISSIONS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2018**

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

**1. Nature of Activities**

What Matters Ministries and Missions, Inc. (a non-profit organization) was incorporated on June 2, 1997 in the State of Colorado. The Organization has the following objectives:

- Rescue and educate orphans in third world countries.
- Build orphanages in third world countries.
- Build widow homes.
- Build Medical clinics and do medical missions for indigenous people groups.
- Create feeding programs for the poor.
- Build the local church through ministry.
- Conduct crusades and outreaches.
- Minister the Gospel of Jesus Christ around the World.

**2. Basis of Accounting**

The Organization recognizes income on the accrual method of accounting in accordance with accounting principles generally accepted in the United State of America.

**3. Basis of Presentation**

The financial statements are presented in accordance with FASB Accounting Standard Codification (FASB ASC) 958, Not-for-Profit Entities. Under FASB ASC 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted. The Organization had no temporarily or permanently restricted net assets as December 31, 2018.

**4. Property and Equipment**

Property and equipment are stated at cost. Depreciation is calculated for financial statement purposes using the straight-line method based on the property's estimated life. Additions and improvements that add materially to productive capacity or extend life of an asset are capitalized. Normal repairs and maintenance are charged against income. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor restricted the donated asset to a specific purpose. The estimated lives used in determining depreciation are 5-7 years for furniture and office equipment.



**WHAT MATTERS MINISTRIES AND**  
**MISSIONS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2018**

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES  
(continued)

**5. Income Taxes**

The Organization is a not-for-profit organization that is generally exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the organization has been classified as an organization that is not a private foundation under Section 590 (a)(1). Income that is not related to exempt purposes, less applicable deductions, is subject to Federal and state corporate income taxes. The Organization did not have any unrelated business income for the year ended December 31, 2017.

**6. Cash and Cash Equivalents**

For purposes of the statements of financial position and cash flows, the Organization considers all unrestricted highly liquid investments, with an initial maturity of three months or less, to be considered cash.

**7. Contributed Services**

Periodically unpaid volunteers may make contributions of their time to the management of the Organization. The value of this donated time is not recognizable and is not reflected in their financial statements.

**8. Restricted and Unrestricted Revenue**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

**9. Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**10. Use of Estimates**

In preparing financial statements in conformity with accounting principles generally accepted in the United State of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**WHAT MATTERS MINISTRIES AND**  
**MISSIONS, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2018**

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES  
(concluded)

**11. Uncertain Tax Provisions**

Accounting for uncertain income tax positions, relating to both federal and state income taxes, are required when a more than likely than not threshold is attained. If such positions result in uncertainties, then the unrecognized tax liability is estimated based on a cumulative probability assessment that aggregates the estimated tax liability for all uncertain tax positions. With the adoption of these new rules, the Organization assessed its tax positions in accordance with the guidance. The Organization has determined that its tax status as a Colorado non-profit corporation is its only tax position and is highly certain. Therefore, these new rules had no impact on the Organization's financial statements.

**12. Subsequent Events**

Management has evaluated subsequent events through October 8, 2019, the date which the financial statements were available to be issued.

NOTE B - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at the end of the year represent contributions that have been received and designated as temporarily restricted by the donor. As these fund are expended, the temporary restrictions expire and the temporarily restricted net assets are reclassified to unrestricted net assets on the statement of activities. There were no temporarily restricted net assets as of December 31, 2018.

NOTE C - MINIMUM LEASE PAYMENTS

The Organization leases office space for administrative purposes. The lease is on a month to month basis until either party notifies the other in writing.

NOTE D -CONCENTRATION OF CREDIT RISK-CASH

The Organization has several cash accounts at a local bank. These accounts are insured up to \$250,000 by the Federal Deposit Insurance Corporation. The Organization has not experienced any losses and believes it is not exposed to any significant credit risk on cash.